

To,

Respected Sir,

Greetings from Angel Nursery & Classes !!

Thank you for inquiring with us about the franchise concept of Angel Nursery & Classes.

We would like to share the commercials of the project with you and therefore we are providing to you a estimated ROI of Angel Nursery & Classes. You may put data for yourself but before doing so please read on the following and make a note of the pointers here.

1. This is an estimated ROI plan and proposal franchise agreement.
2. The first sheet talks about the requirements in terms of your staff and the space.
3. The second sheet talks about the estimated amount to be spent directly by you for the infrastructure development as per company specifications.
4. The third sheet has fixed values in terms of your payout to the franchiser and cash inflow for Angel Nursery & Classes which will talk about the estimated profits by the end of it.
5. The fourth sheet has term and condition for franchise agreement.

Please note that the numbers put in here are from our practical understanding of numbers although they may differ from place to place as far as costs are concerned.

Best Regards,

ANGEL NURSERY & CLASSES

REQUIREMENT

MANPOWER :	NO. OF PERSON	WORKING HOURS
ADMIN	1	8 - Hours
RECEPTION EXECUTIVE	1	8 - Hours
1 TO 8 DEPARTMENT	4	9 - Hours
9 TO 10 DEPARTMENT	4 (SUBJECT WISE)	6 - Hours
HOUSE KEEPING	1	8 - Hours

Space :1200 to 1500Sq. Ft At good location on rental or Ownership

NUMBER OF CLASS – 6 (2 TABLE PER CLASS)	150 SQ.FT PER CLASS	16 STUDENTS CAPACITY PER CLASS
PLAY AREA	225 SQ.FT	-
ADMIN OFFICE	100 SQ. FT	2 + 3 ACCOMODATION
RECEPTION / PARENT'S WAITING AREA	100 SQ. FT	4 PERSON
REFRESHMENT /WASH ROOM AREA	50 SQ. FT	

INFRASTRUCTURE

INFRASTRUCTURE : APPROXIMATE	DETAIL
8 TABLE 56 CHAIR	TO ACCOMMODATE 16 STUDENTS IN 1 CLASS ROOMS
LED GLOW SIGN BOARD	MIN. SIZE 75 SQ.FT
WHITE BOARD, MARKER, DUSTER	4*6 SQ. FT
GENERAL FURNISHING	TABLE, CHAIRS, PARTITION, ETC..
FAN, LED CEILING, HANGING LIGHT ETC.	AS PER ARCHITECT PLAN
PLASTIC PAINTS & LABOUR	AS PER REQUIREMENT
TELEPHONE	2
COMPUTER	2
T.V	AS PER CLASSROOM
INVERTER	AS PER REQUIRED (5HR BACK UP)
FILTER WITH COOLER	1
PRINTER	1
AIR CONDITIONER	AS PER CLASSROOM
STATIONARY	AS PER REQUIREMENT
STORAGE	AS PER REQUIREMENT
CCTV AND FIRE SAFETY	AS PER GOVERNMENT RULES

Company will provide only design and guideline for the infrastructure.

approximate investment is around 1000 rs/sq.ft

"ANGEL " - Estimated Returns

THE INCOME CALCULATIONS ARE BASED ON A FIVE YEAR PROJECTION OF BUSINESS. THE ROYALTY FEES OF 10% OF STUDENT FEES IS LEVID AS A ROYALTY TO FRANCHISER. THIS TABLE CLERIFY ABOUT ESTIMATED RETURN.

YEAR OF MATURITY	STUDENT AND FEES	AMOUNT	MARGIN(%)	PROFIT
1 Year	150 * 17000	25,50,000	35	8,92,500
2 Year	300 * 17000	51,00,000	35	17,85,000
3 Year	450 * 17000	76,50,000	35	26,77,500
4 Year	600 * 17000	1,02,00,000	35	35,70,000
5 Year	750 * 17000	1,27,50,000	35	44,62,500

TERM & CONDITIONS

1. Franchise Setup and Obligations:

- If any area/town is to be blocked, a token amount of Rs. 51,000/- + GST (non-refundable) is to be paid in favor of Aangal Academy LLP by cheque or demand draft, and a contract has to be signed.
- After blocking an area, the franchisee needs to find suitable premises within 30 days and start operations within another 30 days, subject to approval by the company.
- Deposit fees will be levied at 5% of student fees revenue on a daily basis till franchise agreement duration. Deposit fees are refundable after closing the franchise with a duration of 6 months. Franchise admin must provide a closure notice period of 6 months before closing to the franchisor via registered A.D.
- The royalty fees of 10% of student fees are levied as upfront admission fees to the franchisor on a daily basis.
- Employees are to be recruited by the franchisee under the guidance of the regional office. The franchise is free to offer any salary to their employees.
- Any structural and administrative changes can be done only after confirmation with Aangal Academy LLP.
- After signing the agreement, the franchisor will start to provide all assistance.
- All kinds of audits will be done by the franchisor from time to time to check that the internal structure of the organization is functioning properly. It is mandatory to follow the advice given after the audit report.

2. Tutor and Administrator Requirements:

- Prerequisite to become a tutor: a young and dynamic instructor, preferably a female below 35 years of age, with a pleasing personality, good communication skills, proficiency in English, Hindi, Gujarati, and a flair and passion for teaching.
- An administrator of the franchise must be available as an investment partner, which is compulsory.

3. Fee Structure and Pricing:

- According to the area, the fee list of students will be obtained from the franchisor after doing necessary research, and it cannot be changed without prior approval.
- Every study material is payable at a cost-effective price.

4. Training and Support:

- Training includes counseling, software, and marketing training, each for one day.
- Teacher training is mandatory for pre-school and students from grade 1 to 8, with a duration of 45 minutes per chapter by online mode.
- Various standard operating procedures (SOPs), teacher training, admin training, counseling training, and technological support will be provided by the franchisor to run the institute effectively.

5. Marketing and Promotion:

- A LED signboard is mandatory, with a minimum size of 15 feet by 5 feet.
- The company will provide guidance for obtaining good business and maintaining quality in the center. Necessary designs and suggestions for promotion will be provided, and joint advertising campaigns may be organized. Participation in all joint advertising campaigns is mandatory, and the franchise must spend up to 2% of student fees on it.

6. Agreement Terms and Renewal:

- The franchise agreement will have a duration of 10 years, and thereafter, it may be renewed subject to a renewal fee and the terms and conditions prevailing at that time, upon mutual consent.
- The distance between two franchises must be at least 1.5 km.

7. Payment and Penalties:

- The franchisee must remit the royalty fee, deposit fee, and support service fee on every regular day of the week. The franchisor has to pay a penalty for late payment.
- Teacher training and technological support fee will be 3% and 2% of student fees, respectively, on an annual basis.

8. Updates and Compliance:

- For better service, there will be updates in the rules from time to time, which the franchisee must abide by.
- The franchisee must fulfill all the license and safety measures as per the rules and regulations of the government, at their own responsibility (e.g., GST, fire NOC, registration, CCTV, etc.)

9. Termination and Competing Business:

- If the profit made by Franchise during the five years is less than the amount invested during the franchise, the shortfall will be made up only from the royalty, upon condition to transfer asset and rights of franchise to franchisor.
- In the case of franchise termination, the admin and investor cannot compete by starting a similar institution within 1.5 km of the franchisee for up to six months.
- Completion of an academic year is mandatory in case of franchise termination.
- In the case of termination of the franchise, the franchisee must inform the franchisor, and the franchisor has the first right of refusal to purchase. Only after that can the franchisee sell their franchise to another person, subject to the franchisor's approval.

10. Courses and Collaboration:

- For good business, new courses can be launched by the franchisor, which must be accepted by the franchisee.
- The franchisee must not enter into any kind of collaboration with another organization under any circumstances.

11. Business Growth and Targets:

- The franchisee will have to work with a target of a minimum of 400 students in 5 years without fail.
- Running the business for a minimum of 5 years is mandatory for good business growth.

I hereby agree following term and condition and whole franchise proposal provided by ANGEL NURSERY & CLASSES and provided 51000/- as token fees of confirmation.

SIGN OF FRANCHISE
NAME
CONTACT NUMBER

SIGN OF FRANCHISOR
NAME
CONTACT NUMBER